



Northern Michigan Chapter - Governing Board Meeting
Thursday, December 12th 9:45-10:45am
Hagerty Center - Traverse City, Michigan
Jennifer Marlow, President

MINUTES

Present: Erika Nita - Secretary, Gwyn Besner, Jennifer Hastings - Marketing, Stacy Allman - Membership, Kristin Hunt, Jennifer Marlow - President, Debra Hall - Past President, Erica Marshall - President Elect, Becky Lancaster, Terri Miceli Wolf - 2020 president Elect, Linda Waisanen, Colleen Mageau - Treasurer, Erika Korndorfer - Past President, Barb Sommerville - Past President, Nancy Vanas, Denise Bergsma, Karly Wentzloff, Holly Gray - Secretary Elect

- I. Call to Order 9:34am - Jennifer Marlow
Meeting called to order by President Marlow
- II. Approval of Minutes from Nov 14th Erica Marshall motioned, Stacy Allman second
- III. Approval of Agenda Stacy Allman motion, Erica Marshall second
- IV. President's Report - Recognized for member retention; State is auditing all networks Wild Apricot - made changes to backend; home tour revenue was increased - \$500 roughly Sponsorship lottery - Charity Anderson will likely continue with organization; change verbiage that "subject to change"
Met with Country Club about possibly changing luncheon venue; Winter State Meeting - recognize members (in Ann Arbor)
Silent Auction at today's luncheon; November luncheon 85 registered in Nov (only 3 unpaid!)
22 strategic partners/105 realtor members
- V. President Elect Report - Strat Plan went really well; finalizing education and dates Goals/plans - upping educational offering, adding CE and making sure timely and relevant
- VI. Treasurers Report/Financial Report & Budget - 2 deposits made in December; will see negative income (no fundraiser this year YET)
- VII.
 - Secretary Report: nothing to report
 - Marketing: wild apricot still has issues with email
 - Hospitality - not present
 - Membership: nothing to report

UNFINISHED BUSINESS: Nothing to report

NEW BUSINESS: Standing rules need to be voted on;

- Erica Marshall motions under finance and budget to change word from "donation" to "miscellaneous" (line item to reference what "miscellaneous" is); Colleen Second; motion carries
- Erica Marshall motions page 8 of standing rules under ways and means to remove "chair of ways and means is the elected president of Bras for a cause LLC". Stacy Allman second; motion passes
- Erica Marshall motions page 11 under luncheon and billing procedure, remove "after check in, the hospitality chair shall bill members who made luncheon reservations but did not show up or send a substitute for their reservations" - adding "payment due upon registration effective January 1 2020", Erika Nita second; motion carries

- Stacy Allman motions page 11 under luncheon billing procedures, add in walk in rate will be \$35.00.
Erica Marshall seconds, motion carries
- Erica Marshall motion to approve 2020 budget; Stacy Allman second; motion carries

For the Good of the Order: Denise Bergsma shared that the State will be removing the Governor position and creating a State Liaison. Nancy Vanas shared that Jan 31 is installation for 2020 board; May 5th elections.

VIII. Adjourned 10:39am