



**We are a network of successful REALTORS® advancing women as business leaders in the industry and in the communities we serve.**

Governing Board Meeting, Thursday, February 18, 2021 at 9:00 am. Zoom Call  
Chairman, Erica Slater Marshall, President

### **MINUTES**

Call to order 9:04 am – Erica Slater Marshall  
Meeting called to order by President Marshall

Approval of Minutes from January 21st, 2021 Jennifer motions, Colleen second

Approval of agenda February 18, 2021 Teri motions, Holly second

### **Reports from Officers, Chairs and Project Teams**

**President's Report:** Erica Marshall

- Quote from Susan Rauser – State Farm – Board Insurance
- Recap of schedule – solidify price for events- \$2,500 for events at Hagerty (per event). Great feedback from the February event.

**President Elect:** Teri Miceli-Wolff

- Recap Education topics moving forward are we set for April event (keep calm and be safe) Need to have everyone booked for the April event by next board meeting March 16th. Braintrust March 16th, board elections in April.
- Recap state event -Elevate
- Recap the new endorsement program- New network certification program and will be awarded at the San Diego conference.

**Treasurer Report, Budget & Finance:**

- **Treasurer's Report:** Kristin Hunt
- **Update on Budget, review and vote-** Teri motioned to approve the budget, Jennifer second, all in favor. Motion passed.
- **Update on Taxes - status** -Accountant picked up the books.
- **Budget Report:** Proposed budget, brought in \$5,000 in December an January thru membership fees will show in February.

**Secretary:** Holly Gray

Nothing to report

**Program Director:** Jennifer Marlow

- Recap numbers from event- 71 registered and 55 checked in. About an even number of member vs non-members attended.
- Recommendation on Zoom continue- Moving forward we should have a power point at the beginning of the events, mentioning tour, birthdays, upcoming events etc..
- Candidate review team  
Hospitality:

**Membership Director:** Colleen Mageau

- Membership update – Where are we and what are we doing to move forward

Grace period on membership until March 31st. The board is going to go down the list making calls to remind to renew.

**Unfinished Business:**

- State Board Meeting - No info on the website yet.

**New Business:** International Women's Day March 8th Erica will be interviewed regarding women in real estate tomorrow at

9:00 am by the Record Eagle.

**Adjourned: 10:10am**